

DATE: 2011-10-28

PRICING

REF: SARPL 11/2011/1

A confidential publication to authorised TOYOTA dealers. Issued by:
Toyota South Africa Motors (PTY) Ltd. P.O. Box 481, Bergvlei, 2012



SUBJECT: SA RETAIL PRICE BULLETIN

This bulletin is issued to record the following:

PRICING BULLETIN UPDATE NOVEMBER PRICE CONFIRMATION

**ORIGINATOR: BRENT McDONALD
SENIOR MANAGER: MARKET PLANNING
011 809 2768**

Vehicle Description	Date Issued: 31-Oct-11		
	Short Model Code	Recommended Retail Price excl VAT	Recommended Retail Price incl VAT 14%
AYGO			
Aygo 1.0 5Dr Fresh	46A	98,333	112,100
Aygo 1.0 5Dr Wild	46B	107,456	122,500
Aygo 1.0 3Dr Fresh	46C	93,070	106,100
Aygo 1.0 3Dr Wild	46D	102,193	116,500
Yaris 1.0L HATCH			
Yaris 1.0Xi 3dr	40L	108,772	124,000
Yaris 1.0Xi 5dr	40M	114,035	130,000
Yaris 1.0Xs 3dr	40N	123,684	141,000
Yaris 1.0Xs 5dr	40P	129,298	147,400
Yaris 1.0XR 3dr	40X	132,544	151,100
Yaris 1.0XR 5dr	40Y	138,509	157,900
Yaris 1.3L HATCH			
Yaris 1.3Xi 3dr	40Q	137,719	157,000
Yaris 1.3Xi 5dr	40R	142,982	163,000
Yaris 1.3Xs 3dr	40S	150,526	171,600
Yaris 1.3Xs 5dr	40T	155,789	177,600
Yaris 1.3Xs 5dr CVT	40U	165,789	189,000
Yaris 1.3XR 3dr	40V	178,684	203,700
Yaris 1.3XR 5dr	40W	175,965	200,600
YARIS ZEN SEDAN			
Yaris ZEN3	40F	123,772	141,100
Yaris ZEN3 AC S	40G	134,035	152,800
Yaris ZEN3 Plus	40H	143,596	163,700
Yaris ZEN3 Spirit	40J	152,281	173,600
Yaris ZEN3 Plus AT	40I	156,140	178,000
COROLLA			
1.3 Impact	G04	161,404	184,000
1.3 Professional	G03	168,596	192,200
1.3 Advanced	G05	183,070	208,700
1.3 Heritage Edition	G16	186,579	212,700
1.6 Professional	G06	188,158	214,500
1.6 Advanced	G07	201,930	230,200
1.6 Heritage Edition	G17	205,439	234,200
1.6 Advanced AT	G09	211,491	241,100
2.0 Exclusive w/o VSC	G10	234,035	266,800
2.0 Exclusive AT w/o VSC	G14	243,421	277,500
2.0 Exclusive with VSC	G11	237,982	271,300
2.0 Exclusive AT with VSC	G15	247,368	282,000
2.0D Advanced	G02	229,649	261,800
2.0D Exclusive	G01	255,175	290,900
Sprinter 1.6	G08	211,754	241,400
Sprinter VSC 2.0	G13	225,877	257,500
AURIS X			
Auris X	15U	163,596	186,500
Auris XI	15V	182,895	208,500
Auris XS	15W	196,491	224,000
Auris XD	15Z	223,947	255,300
Auris HV XS	27D	234,386	267,200
Auris HV XR	27E	254,211	289,800
Sport X (15W) Package	X7138 (A-G)	10,000	11,400
VERSO			
Verso 1.6 S	28A	218,684	249,300
Verso 1.6 SX	28B	230,439	262,700
Verso 1.8 SX CVT	17X	253,684	289,200
Verso 1.8 TX	28C	261,930	298,600
Verso 2.0D TX	28F	278,860	317,900
PRIUS			
Prius 1.8L ECVT Advanced	13R	300,702	342,800
Prius 1.8L ECVT Exclusive	10X	341,754	389,600
AVANZA			
Avanza 1.3 S	10J	126,140	143,800
Avanza 1.3 SX	10K	141,667	161,500
Avanza 1.5 SX	10L	149,561	170,500
Avanza 1.5 TX	10M	169,123	192,800
Avanza 1.3 Panel Van	12E	129,211	147,300
INNOVA			
Innova 2.7 7S	44A	232,895	265,500
Innova 2.7 8S	44B	219,035	249,700
RAV4			
RAV4 2.0P 4X4 GX	10Q	270,526	308,400
RAV4 2.0P 4X4 GX AT	22A	281,316	320,700
RAV4 2.0P 4X4 VX	10R	324,561	370,000
RAV4 2.0P 4X4 VX AT	10S	335,351	382,300
RAV4 2.2D-4D 4X4 GX	10T	343,509	391,600
RAV4 2.2D-4D 4X4 VX	10I	385,877	439,900
FORTUNER			
Fortuner 2.5 D-4D RB	R31	285,526	325,500
Fortuner 3.0 D-4D RB	R14	346,491	395,000
Fortuner 3.0 D-4D RB Heritage Edition	R55	355,351	405,100
Fortuner 3.0 D-4D RB AT	R15	356,404	406,300
Fortuner 3.0 D-4D RB AT Heritage Edition	R56	365,263	416,400
Fortuner 4.0 RB AT	R24	370,439	422,300
Fortuner 4.0 RB AT Heritage Edition	R59	379,298	432,400
Fortuner 3.0 D-4D 4x4	R13	385,789	439,800
Fortuner 3.0 D-4D 4X4 Heritage Edition	R54	394,649	449,900
Fortuner 3.0 D-4D 4X4 AT	R12	395,789	451,200
Fortuner 3.0 D-4D 4X4 AT Heritage Edition	R57	404,649	461,300
Fortuner 4.0 4X4 AT	R11	409,561	466,900
Fortuner 4.0 4X4 AT Heritage Edition	R58	418,421	477,000

Vehicle Description	Date Issued: 31-Oct-11		
	Short Model Code	Recommended Retail Price excl VAT	Recommended Retail Price incl VAT 14%
HILUX			
PETROL SINGLE CAB			
Hilux 2.0 VVTi	R02	154,123	175,700
Hilux 2.0 VVTi S	R07	158,860	181,100
Hilux 2.7 VVTi RB Raider	R10	220,000	250,800
DIESEL SINGLE CAB			
Hilux 2.5 D-4D	R01	175,526	200,100
Hilux 2.5 D-4D S	R04	180,000	205,200
Hilux 2.5 D-4D 4X4 SRX	R05	256,053	291,900
Hilux 2.5 D-4D RB SRX	R06	213,509	243,400
Hilux 3.0 D-4D 4X4 Raider	R08	296,404	337,900
Hilux 3.0 D-4D RB Raider	R09	254,123	289,700
PETROL DOUBLE CAB			
Hilux 4.0 V6 4X4 Raider AT	R16	395,088	450,400
Hilux 4.0 V6 4X4 Raider AT Heritage Edition	R61	409,386	466,700
Hilux 2.7 VVTi RB Raider	R23	276,930	315,700
Hilux 2.7 VVTi RB Raider Heritage Edition	R60	291,316	332,100
Hilux 4.0 V6 RB Raider AT	R25	332,719	379,300
Hilux 4.0 V6 RB Raider AT Heritage Edition	R62	347,018	395,600
DIESEL DOUBLE CAB			
Hilux 3.0 D-4D 4X4 Raider	R18	365,439	416,600
Hilux 3.0 D-4D 4x4 Heritage Edition	R50	379,825	433,000
Hilux 3.0 D-4D 4X4 Raider AT	R19	375,702	428,300
Hilux 3.0 D-4D 4x4 Heritage Edition	R51	390,088	444,700
Hilux 2.5 D-4D RB Raider	R20	293,246	334,300
Hilux 3.0 D-4D RB Raider	R21	322,281	367,400
Hilux 3.0 D-4D RB Heritage Edition	R52	336,667	383,800
Hilux 3.0 D-4D RB Raider AT	R22	332,632	379,200
Hilux 3.0 D-4D RB Raider AT Heritage Edition	R53	346,930	395,500
Hilux 2.5 D-4D 4X4 SRX	R27	299,035	340,900
XTRA CAB			
Hilux 2.5D-4D SRX	R29	219,123	249,800
Hilux 3.0D-4D RB 4X4 Raider	R30	318,070	362,600
Hilux 3.0D-4D RB Raider	R32	275,526	314,100
QUANTUM			
Quantum 2.5 D-4D 10-s bus	24A	319,474	364,200
Quantum 2.7 Petrol 10-s bus	24B/24M	297,368	339,000
Quantum 2.5 D-4D 14-s bus	24C	321,667	366,700
Quantum 2.7 Petrol 14-s bus	24D/24N	308,772	352,000
Quantum 2.7 Petrol S-Long PV	24F/24O	260,000	296,400
Quantum 2.5 D-4D S-Long PV	24E	272,982	311,200
Quantum 2.5 D-4D Panel Van	24G	251,754	287,000
Quantum 2.7 Panel Van	24H/24P	229,825	262,000
Quantum 2.7 Petrol 15-s Ses'fikile	24J/24Q	250,789	285,900
Quantum 2.5 D-4D 15-s Ses'fikile	24K	263,421	300,300
FJ CRUISER			
FJ Cruiser 4.0P V6 4x4 AT	32A/32B	385,877	439,900
FJ Cruiser 4.0 V6 4x4 Sport Cruiser AT	32C	405,175	461,900
LAND CRUISER PRADO			
Land Cruiser Prado VX 4.0 V6 AT	16N	608,070	693,200
Land Cruiser Prado VX 3.0 D AT	16O	591,316	674,100
Land Cruiser Prado TX 3.0 D AT	26A	506,316	577,200
Land Cruiser Prado TX 4.0 V6 AT	26B	522,544	595,700
Land Cruiser Prado VX 3.0 D AT Sunroof	26C	600,351	684,400
Land Cruiser Prado VX 4.0 V6 AT Sunroof	26D	617,193	703,600
LAND CRUISER 79 PICK-UP			
Land Cruiser 79 P/U 4.0	16T	339,123	386,600
Land Cruiser 79 P/U 4.2D	16U	362,018	412,700
LAND CRUISER 76/79 60TH EDITION			
Land Cruiser 76 S/W 4.2D	33B	434,211	495,000
Land Cruiser 79 P/U 4.2D	33C	384,737	438,600
Land Cruiser 79 P/U 4.0	33D	361,930	412,600
LAND CRUISER 78 WAGON			
Land Cruiser 78 4.2D	33A	407,368	464,400
LAND CRUISER 76 SW			
Land Cruiser S/W 4.2D	16V	425,263	484,800
LAND CRUISER 200			
Land Cruiser 200 VX 4.7 AT	17F	819,561	934,300
Land Cruiser 200 VX 4.5D AT	17G	849,474	968,400
Land Cruiser 200 VX 4.5D 60th Anniversary	26E	876,228	998,900

		Date Issued: 31-Oct-11		
Vehicle Description		Short Model Code	Recommended Retail Price excl VAT	Recommended Retail Price incl VAT 14%
QUANTUM PANEL VAN - AIRCON (Front)	24F 24E 24G 24H	QAC01	7,456	8,500
COROLLA - LEATHER TRIM	G03 G05 G06 G07 G09 G01	X7071	6,930	7,900
<u>FJ CRUISER PACKAGES</u>				
Leather Fitment	32A/32B	X7191	7,544	8,600
BOSAL FORTUNER TOWBAR	R11 R12 R13 R14 R15 R24 R31	X7186	2,412	2,750
<u>HILUX RAIDER PLUS</u>				
SINGLE CAB	R09 R08 R10	X4910	4,298	4,900
DOUBLE CAB	R18 R21 R20 R23 R16 R25 R19 R22	X7183	4,123	4,700
XTRA CAB	R29 R30 R32	X7187	4,298	4,900
<u>HILUX - LEATHER</u>				
SINGLE CAB - BLACK	R09 R08 R10	X7030	4,035	4,600
DOUBLE CAB - BLACK	R16 R25 R18 R19 R20 R21 R22 R23	X7029	7,106	8,100
XTRA CAB - BLACK	R29 R30 R32	X7159	5,000	5,700
ALL PRICES AND SPECIFICATIONS ARE SUBJECT TO CHANGE WITHOUT NOTICE				