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SUBJECT: SA RETAIL PRICE BULLETIN

This bulletin is issued to record the following:

PRICING BULLETIN UPDATE NEW AVANZA AND AURIS HYBRID SPEC CHANGE (27F)

**ORIGINATOR: BRENT McDONALD
SENIOR MANAGER: MARKET PLANNING
011 809 2768**

Vehicle Description	Date Issued: 24-Jan-12		
	Short Model Code	Recommended Retail Price excl VAT	Recommended Retail Price incl VAT 14%
AYGO			
Aygo 1.0 5Dr Fresh	46A	101,316	115,500
Aygo 1.0 5Dr Wild	46B	110,702	126,200
Aygo 1.0 3Dr Fresh	46C	95,877	109,300
Aygo 1.0 3Dr Wild	46D	105,263	120,000
AVANZA			
Avanza 1.3 S	43A	136,754	155,900
Avanza 1.3 SX	43B	148,070	168,800
Avanza 1.5 SX	43C	153,947	175,500
Avanza 1.5 SX 4AT	43D	166,316	189,600
Avanza 1.5 TX	43E	177,368	202,200
Avanza 1.3 S Panel Van	43F	141,579	161,400
Yaris 1.0L HATCH			
Yaris 1.0Xi 3dr	40L	112,105	127,800
Yaris 1.0Xi 5dr	40M	117,456	133,900
Yaris 1.0Xs 3dr	40N	127,807	145,700
Yaris 1.0Xs 5dr	40P	133,246	151,900
Yaris 1.0XR 3dr	40X	136,579	155,700
Yaris 1.0XR 5dr	40Y	142,719	162,700
Yaris 1.3L HATCH			
Yaris 1.3Xi 3dr	40Q	141,930	161,800
Yaris 1.3Xi 5dr	40R	147,281	167,900
Yaris 1.3Xs 3dr	40S	155,088	176,800
Yaris 1.3Xs 5dr	40T	160,526	183,000
Yaris 1.3Xs 5dr CVT	40U	170,789	194,700
Yaris 1.3XR 3dr	40V	184,123	209,900
Yaris 1.3XR 5dr	40W	181,316	206,700
YARIS ZEN SEDAN			
Yaris ZEN3 AC S	40G	138,070	157,400
Yaris ZEN3 Plus	40H	147,895	168,600
Yaris ZEN3 Spirit	40J	156,842	178,800
Yaris ZEN3 Plus AT	40I	160,789	183,300
COROLLA			
1.3 Impact	G04	162,982	185,800
1.3 Professional	G03	170,263	194,100
1.3 Advanced	G05	184,912	210,800
1.3 Heritage Edition	G16	188,421	214,800
1.6 Professional	G06	190,000	216,600
1.6 Advanced	G07	203,947	232,500
1.6 Heritage Edition	G17	207,456	236,500
1.6 Advanced AT	G09	213,596	243,500
2.0 Exclusive w/o VSC	G10	236,404	269,500
2.0 Exclusive AT w/o VSC	G14	245,877	280,300
2.0 Exclusive with VSC	G11	240,351	274,000
2.0 Exclusive AT with VSC	G15	249,825	284,800
2.0D Advanced	G02	231,930	264,400
2.0D Exclusive	G01	257,719	293,800
Sprinter 1.6	G08	213,860	243,800
Sprinter VSC 2.0	G13	228,158	260,100
AURIS X			
Auris X	15U	168,509	192,100
Auris XI	15V	188,421	214,800
Auris XS	15W	202,456	230,800
Auris XD	15Z	230,702	263,000
Auris XS HSD	27D	239,035	272,500
Auris XR HSD	27F	262,807	299,600
Auris TRD	15X	253,158	288,600
VERSO			
Verso 1.6 S	28A	218,684	249,300
Verso 1.6 SX	28B	230,439	262,700
Verso 1.8 SX CVT	17X	253,684	289,200
Verso 1.8 TX	28C	261,930	298,600
Verso 2.0D TX	28F	278,860	317,900
PRIUS			
Prius 1.8L ECVT Advanced	13R	300,702	342,800
Prius 1.8L ECVT Exclusive	10X	341,754	389,600
INNOVA			
Innova 2.7 7S	44A	239,912	273,500
Innova 2.7 8S	44B	225,614	257,200
RAV4			
RAV4 2.0P 4X4 GX	10Q	278,684	317,700
RAV4 2.0P 4X4 GX AT	22A	289,737	330,300
RAV4 2.0P 4X4 VX	10R	334,298	381,100
RAV4 2.0P 4X4 VX AT	10S	345,439	393,800
RAV4 2.2D-4D 4X4 GX	10T	353,772	403,300
RAV4 2.2D-4D 4X4 VX	10I	397,456	453,100
FORTUNER			
Fortuner 2.5 D-4D RB	R31	291,228	332,000
Fortuner 3.0 D-4D RB	R14	353,421	402,900
Fortuner 3.0 D-4D RB Heritage Edition	R55	362,456	413,200
Fortuner 3.0 D-4D RB AT	R15	363,509	414,400
Fortuner 3.0 D-4D RB AT Heritage Edition	R56	372,544	424,700
Fortuner 4.0 RB AT	R24	377,807	430,700
Fortuner 4.0 RB AT Heritage Edition	R59	386,842	441,000
Fortuner 3.0 D-4D 4x4	R13	393,509	448,600
Fortuner 3.0 D-4D 4X4 Heritage Edition	R54	402,544	458,900
Fortuner 3.0 D-4D 4X4 AT	R12	403,684	460,200
Fortuner 3.0 D-4D 4X4 AT Heritage Edition	R57	412,719	470,500
Fortuner 4.0 4X4 AT	R11	417,719	476,200
Fortuner 4.0 4X4 AT Heritage Edition	R58	426,754	486,500

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HILUX			
PETROL SINGLE CAB			
Hilux 2.0 VVTi	R02	157,193	179,200
Hilux 2.0 VVTi S	R07	162,018	184,700
Hilux 2.7 VVTi RB Raider	R10	224,386	255,800
DIESEL SINGLE CAB			
Hilux 2.5 D-4D	R01	179,035	204,100
Hilux 2.5 D-4D S	R04	183,596	209,300
Hilux 2.5 D-4D 4X4 SRX	R05	261,140	297,700
Hilux 2.5 D-4D RB SRX	R06	217,807	248,300
Hilux 3.0 D-4D 4X4 Raider	R08	302,368	344,700
Hilux 3.0 D-4D RB Raider	R09	259,211	295,500
PETROL DOUBLE CAB			
Hilux 4.0 V6 4X4 Raider AT	R16	402,982	459,400
Hilux 4.0 V6 4X4 Raider AT Heritage Edition	R61	417,544	476,000
Hilux 2.7 VVTi RB Raider	R23	282,456	322,000
Hilux 2.7 VVTi RB Raider Heritage Edition	R60	297,105	338,700
Hilux 4.0 V6 RB Raider AT	R25	339,386	386,900
Hilux 4.0 V6 RB Raider AT Heritage Edition	R62	353,947	403,500
DIESEL DOUBLE CAB			
Hilux 3.0 D-4D 4X4 Raider	R18	372,719	424,900
Hilux 3.0 D-4D 4x4 Heritage Edition	R50	387,456	441,700
Hilux 3.0 D-4D 4X4 Raider AT	R19	383,246	436,900
Hilux 3.0 D-4D 4x4 Heritage Edition	R51	397,895	453,600
Hilux 2.5 D-4D RB Raider	R20	299,123	341,000
Hilux 3.0 D-4D RB Raider	R21	328,684	374,700
Hilux 3.0 D-4D RB Heritage Edition	R52	343,421	391,500
Hilux 3.0 D-4D RB Raider AT	R22	339,298	386,800
Hilux 3.0 D-4D RB Raider AT Heritage Edition	R53	353,860	403,400
Hilux 2.5 D-4D 4X4 SRX	R27	305,000	347,700
XTRA CAB			
Hilux 2.5D-4D SRX	R29	223,509	254,800
Hilux 3.0D-4D 4X4 Raider	R30	324,474	369,900
Hilux 3.0D-4D RB Raider	R32	281,053	320,400
QUANTUM			
Quantum 2.5 D-4D 10-s bus	24A	329,035	375,100
Quantum 2.7 Petrol 10-s bus	24B/24M	306,316	349,200
Quantum 2.5 D-4D 14-s bus	24C	331,316	377,700
Quantum 2.7 Petrol 14-s bus	24D/24N	318,070	362,600
Quantum 2.7 Petrol S-Long PV	24F/24O	267,807	305,300
Quantum 2.5 D-4D S-Long PV	24E	281,140	320,500
Quantum 2.5 D-4D Panel Van	24G	259,298	295,600
Quantum 2.7 Panel Van	24H/24P	236,754	269,900
Quantum 2.7 Petrol 15-s Ses'fikile	24J/24Q	258,333	294,500
Quantum 2.5 D-4D 15-s Ses'fikile	24K	271,316	309,300
FJ CRUISER			
FJ Cruiser 4.0P V6 4x4 AT	32A/32B	397,456	453,100
FJ Cruiser 4.0 V6 4x4 Sport Cruiser AT	32C	417,368	475,800
LAND CRUISER PRADO			
Land Cruiser Prado VX 4.0 V6 AT	16N	626,316	714,000
Land Cruiser Prado VX 3.0 D AT	16O	609,035	694,300
Land Cruiser Prado TX 3.0 D AT	26A	521,491	594,500
Land Cruiser Prado TX 4.0 V6 AT	26B	538,246	613,600
Land Cruiser Prado VX 3.0 D AT Sunroof	26C	617,807	704,300
Land Cruiser Prado VX 4.0 V6 AT Sunroof	26D	635,088	724,000
Land Cruiser Prado TX 3.0 D MT 60th Anniversary	26F	506,667	577,600
LAND CRUISER 79 PICK-UP			
Land Cruiser 79 P/U 4.0	16T	349,298	398,200
Land Cruiser 79 P/U 4.2D	16U	372,895	425,100
LAND CRUISER 76/79 60TH EDITION			
Land Cruiser 76 S/W 4.2D	33B	447,281	509,900
Land Cruiser 79 P/U 4.2D	33C	396,316	451,800
Land Cruiser 79 P/U 4.0	33D	372,807	425,000
LAND CRUISER 78 WAGON			
Land Cruiser 78 4.2D	33A	419,561	478,300
LAND CRUISER 76 SW			
Land Cruiser S/W 4.2D	16V	437,982	499,300
LAND CRUISER 200			
Land Cruiser 200 VX 4.7 AT	17F	819,561	934,300
Land Cruiser 200 VX 4.5D AT	17G	849,474	968,400
Land Cruiser 200 VX 4.5D 60th Anniversary	26E	876,228	998,900

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QUANTUM PANEL VAN - AIRCON (Front)	24F 24E 24G 24H	QAC01	7,456	8,500
COROLLA - LEATHER TRIM	G03 G05 G06 G07 G09 G01	X7071	6,930	7,900
<u>FJ CRUISER PACKAGES</u>				
Leather Fitment	32A/32B	X7191	7,544	8,600
BOSAL FORTUNER TOWBAR	R11 R12 R13 R14 R15 R24 R31	X7186	2,412	2,750
<u>HILUX RAIDER PLUS</u>				
SINGLE CAB	R09 R08 R10	X4910	4,298	4,900
DOUBLE CAB	R18 R21 R20 R23 R16 R25 R19 R22	X7183	4,123	4,700
XTRA CAB	R29 R30 R32	X7187	4,298	4,900
<u>HILUX - LEATHER</u>				
SINGLE CAB - BLACK	R09 R08 R10	X7030	4,035	4,600
DOUBLE CAB - BLACK	R16 R25 R18 R19 R20 R21 R22 R23	X7029	7,106	8,100
XTRA CAB - BLACK	R29 R30 R32	X7159	5,000	5,700
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